

WHY UHY BLANCAS SANDOVAL

OUR APPROACH

Our approach is to offer intelligent and relevant solutions to our customers. We listen to the needs of our clients in order to understand their expectations.

We pride ourselves in offering the highest standard of professional services to our customers in a timely, professional and intelligent manner. We have professional relationships with suppliers who share our values to help our clients.

These include the disciplines:

- We work in collaboration with our clients to ensure the achievement of their objectives.
- Our services focus on the requirements of our clients with a good understanding of their needs.
- Our client portfolio is broad and comprises of public corporations, medium and large companies, privately owned non-profit and public bodies
- As a member of UHY, our company is able to offer specialist sector knowledge and the country to them by offering high quality professional standards in major international business centers
- We share the aspirations of our customers and deliver a personalized service with timely advice to help you make the right business decisions
- Our pillars are professionalism, quality, integrity and innovation, combined with our global reach; provide us with substantial growth in our long history for our clients and our member companies.

We focus on quality through:

- Leadership
- Customer acceptance procedures
- Compliance with the ethical obligations established by the International Federation of Accountants in its global standard, code of ethics for professional accountants
- Human resources policies and procedures, such as education and training
- And, of course, quality control procedures in line with internationally recognized standards.

It is our belief in quality as a value and the successful implementation of that value across all our service areas that will make us even more dedicated to quality.

CORPORATE FINANCE

Our Corporate Finance team offers a multidisciplinary service and brings with it a wealth of concrete work experience so you can be sure of getting the best results.

We tackle a whole range of business tasks, including:

Fusions and acquisitions.

In a merger or acquisition process, our team will assist you throughout the process:

- Search for target companies for acquisition or merger.
- Risk analysis
- First contacts with target companies
- Valuation of companies and/or due diligence (Due diligence) Framework contracts, letters of intent and memorandum of understanding
- Work schedule
- Financing Planning
- Strategic plan

Business plan:

Each assignment is different and terms of reference are tailored to meet particular circumstances and individual business needs. We ensure that the review focuses on key issues and the best options for your business.

Feasibility Analysis:

We will help you carry out a tailor-made feasibility study to identify problems and opportunities, determine objectives, describe situations, define successful asses and outcomes from the range of costs and benefits associated with the various alternatives available in the decision-making process. decisions.

Financial risk analysis:

We will help you manage the financial risks your business faces in order to anticipate threats and maximize profitability from emerging opportunities.

We advise strategic businesses:

Company valuation and shareholder valuation Exit Strategies Incentive plans for the management team Development strategy and succession planning Optimal financial structure.

Transactions:

Our global network of 200 offices located in the main business centers of the world and its team of more than 6,000 professionals provide high-quality services to buyers or sellers across the spectrum of industries and companies. This network ensures that wherever you are and whatever business you want to do, our Corporate Finance team will be able to assist you with their technical, industry and geographic knowledge to maximize transaction value.

*the network
for doing
business*

Financial planning:

We will help you in the following points:

-Private capital

Management Buy Out - Purchase by the Administration

Preparation of the business model Preparation of the

financial model and valuation of the business

Recommendation of financing sources:

-Banks

Lenders -specialized

Investors-Private investors

Institutional and financial investors

Negotiation of terms

Due Diligence and Documentation

Relations with Investors or Financial Institutions

Alternative Investment Market - AIM, London, UK:

Alternative Investment Market (AIM) is the world's leading marketplace for small, high-growth companies from all parts of the world. It offers companies, from any sector, the opportunity to go public at an early stage of their development. Our affiliated office of UHY International in London is among the Top 10 advisory firms to list companies on AIM.

LET US HELP YOU ACHIEVE FURTHER BUSINESS SUCCESS

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OUR TEAM



Carlos Sandoval

Carlos Sandoval Holds a bachelor's degree in accounting from Florida International University in Miami, Florida. He has more than 20 years of experience in business administration, accounting and finance working for multinationals in a wide range of industries. His professional development has led him to take part in the management of several finance departments of large US corporations. And Europe. He has held positions as financial reporting manager for Bank of America, Panalpina, Inc., and deputy division controller for World Fuel Services, Inc. (NYSE: INT), as well as comptroller positions in the US. For companies with extensive international operations.



Susana Blancas

Lawyer of the University of Lima with experience in tax and commercial and labor laws. Dr. Blancas is also a graduate accountant at the University of North Carolina at Charlotte, North Carolina. He has worked in Sunat for several years, as well as financial institutions such as Wells Fargo and Morgan Stanley. He works with American and European companies with operations in the USA and Peru offering them comprehensive advice.

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