

WHY UHY BLANCAS SANDOVAL

OUR APPROACH

Our approach is to offer intelligent and relevant solutions to our customers. We listen to the needs of our clients in order to understand their expectations.

We pride ourselves in offering the highest standard of professional services to our customers in a timely, professional and intelligent manner. We have professional relationships with suppliers who share our values to help our clients.

These include the disciplines:

- We work in collaboration with our clients to ensure the achievement of their objectives.
- Our services focus on the requirements of our clients with a good understanding of their needs.
- Our client portfolio is broad and comprises of public corporations, medium and large companies, privately owned non-profit and public bodies
- As a member of UHY, our company is able to offer specialist sector knowledge and the country to them by offering high quality professional standards in major international business centers
- We share the aspirations of our customers and deliver a personalized service with timely advice to help you make the right business decisions
- Our pillars are professionalism, quality, integrity and innovation, combined with our global reach; provide us with substantial growth in our long history for our clients and our member companies.

We focus on quality through:

- Leadership
- Customer acceptance procedures
- Compliance with the ethical obligations established by the International Federation of Accountants in its global standard, code of ethics for professional accountants
- Human resources policies and procedures, such as education and training
- And, of course, quality control procedures in line with internationally recognized standards.

It is our belief in quality as a value and the successful implementation of that value across all our service areas that will make us even more dedicated to quality.

An independent member of UHY International

CORPORATE FINANCE

Our Corporate Finance team offers a multidisciplinary service and brings with it a lot of concrete work experiences so you can be sure of getting the best results.

We cover a range of business tasks, for example:

Fusions and Acquisitions

In a merger or acquisition process, our team will assist you throughout the process:

Search for acquisition or fusion target companies. Risk analysis
First contacts with target companies Valuation of companies and / or due diligence Framework contracts, letters of intent and memorandum of understanding

Work schedule

Planning of

Financing Strategic Plan

Business Plan:

Each assignment is different and the terms of reference are tailored to suit the particular circumstances and needs of the individual business. We ensure that the review focuses on key issues and the best options for your business.

Feasibility Analysis:

We will help you carry out a tailor-made feasibility study to identify problems and opportunities, identify objectives, describe situations, define donations and successful outcomes of the range of costs and benefits associated with the various alternatives available in the decision-making process. Decisions.

Financial Risk Analysis:

We will help you manage the financial risks your business faces in order to anticipate threats and maximize the profitability of opportunities that arise.

We advise strategic businesses:

Valuation of companies and valuation for the shareholder Exit strategies

Incentive Plans for the Management Team

Development Strategy and Succession

Planning Optimal Financial Structure

*the network
for doing
business*

Transactions:

Our global network of 187 offices located in the world's leading business centers and our team of over 6,000 professionals provides high-quality services to buyers or sellers across the spectrum of industries and businesses. This network ensures that wherever you are and whatever business you want to do, our Corporate Finance team will be able to assist your technique, industry and geographical knowledge to maximize the value of the transaction.

Financial planning:

We will help you in the following points:

Private Capital

Management Buy Out - Purchase by the Administration
Preparation of the business model Preparation of financial model and valuation of the business Recommendation of sources of financing:

Banks

Specialized lenders Investors Private investors

Institutional and financial investors Negotiation of terms

Due diligence and documentation

Relationships with Investors or Financial Institutions

Alternative Investment Market - AIM, Londres, UK:

Alternative Investment Market (AIM) Is the world's leading market for small, high-growth companies from around the world. It offers companies, from any sector, the opportunity to go public in an early stage of their development. Our affiliate office of UHY International in London is among the Top 10 consulting firms to list companies on AIM.

LET US HELP YOU ACHIEVE FURTHER BUSINESS SUCCESS

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OUR TEAM



Carlos Sandoval

Carlos Sandoval Holds a bachelor's degree in accounting from Florida International University in Miami, Florida. He has more than 20 years of experience in business administration, accounting and finance working for multinationals in a wide range of industries. His professional development has led him to take part in the management of several finance departments of large US corporations. And Europe. He has held positions as financial reporting manager for Bank of America, Panalpina, Inc., and deputy division controller for World Fuel Services, Inc. (NYSE: INT), as well as comptroller positions in the US. For companies with extensive international operations.



Susana Blancas

Lawyer of the University of Lima with experience in tax and commercial and labor laws. Dr. Blancas is also a graduate accountant at the University of North Carolina at Charlotte, North Carolina. He has worked in Sunat for several years, as well as financial institutions such as Wells Fargo and Morgan Stanley. He works with American and European companies with operations in the USA and Peru offering them comprehensive advice.

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